

1. We understand that each member utility will handle their own rebate applications. Is this correct? This is the most likely situation, but a final determination will be dependent on the options and alternatives presented in Responses to the RFP. Will SCPPA also have a login to the member utility databases. It is not anticipated that SCPPA Staff will have access into Member-specific databases or platform(s) related to rebate processing. Does SCPPA play any role in the management of the process and data? No, SCPPA does not play a role in Member-specific rebate processing practices or protocols.
2. SCPPA Members offer their customers a wide array of energy and water efficiency rebate incentive programs – Are each member’s programs unique? Yes Are there any programs shared across utilities? At this time, SCPPA is unaware of any programs that are shared between or by two or more Members.
3. Is an aggregated view required for SCPPA across all members? No, not at this time.
4. Does SCPPA administer any programs for members? SCPPA does not currently administer any efficiency rebate programs on behalf of its Members.
5. What is the estimated volume of rebate applications in terms of numbers by member utility and what is the estimated total dollar amount? The volume or number of rebate applications has not been estimated at this time. The Members who have expressed potential interest in the related services spend between \$2.5 and \$6.0 million/year on energy efficiency related programs. A large portion of this is for rebate–related programs.
6. Does SCPPA have any preferences on digital signature software that need to be integrated to rebate platform? No
7. Do account payable systems vary by member utilities? Or In other words, do we have to generate differently formatted payment processing files by member utility? Yes, that is very likely.
8. What are the mandatory features and the desired/optional features for “sales campaigns”? There are no requirements, but SCPPA is anticipating receipt of tracking and segmentation/sorting capabilities to target specific groups or customer segments.
9. What kind of legacy participation data will be provided for use in determining duplicate rebate applications and participation by customers in the past? As much as can be made available cost-effectively to provide the oversight and tracking requirements of each participant.
10. What is the timeline for the release of the new platform? As soon as possible for some Members, if not sooner for others.
11. Does the RFP cover only appliance rebates? No Should other kinds of programs be considered? Yes
12. Are you looking for any additional services related to the processing of the rebate application? All areas of interest and initial focus are included in the RFP. Respondents are encouraged to

outline and specify any additional services that are available/offered that might be of value to Participating Members, but might not be directly referenced in the RFP.