



SOUTHERN CALIFORNIA PUBLIC POWER AUTHORITY
QUESTIONS AND ANSWERS RELATED TO THE
REQUEST FOR PROPOSALS FOR STRATEGIC PLANNING SERVICES

In the interest of fairness, all prospective proposers who have asked questions will be provided the “Questions and Answers” provided to anyone who has asked a question. Here is the list:

1. The “Proposal Submission Delivery Requirements” section mentions both a physical address and an email address for delivery of proposals. Can the SCPPA clarify whether a proposal submitted solely through email is an acceptable form of response?

RESPONSE: *We would prefer both methods of submittal but will accept one submittal of either method.*

2. Has SCPPA used an external consultant for facilitation services in the past?

RESPONSE: *Not for several years. In recent years, the annual strategic planning meeting was facilitated internally.*

3. Does the SCPPA include a preference for local vendors in evaluating responses? Or will out-of-state vendors with relevant experience be given equal consideration?

RESPONSE: *SCPPA does not have local preference criteria for evaluations. Out-of-state vendors will be given equal consideration.*

4. Our firm’s strategic planning approach includes the development of vision, mission, unique value proposition, and specific areas of focus. Are these considered to be within the scope of services the SCPPA is seeking? Or does SCPPA desire to limit the services to exactly those services listed in “Scope of Services” in the RFP?

RESPONSE: *Proposers should not feel constrained by the scope of services listed in the RFP, however, in the interest of fairness, the criteria listed will be considered of most importance for evaluation purposes. Proposers who wish to offer a different approach should explain why that would be to SCPPA’s advantage.*

5. What is the budget for this project?

RESPONSE: *There is no published budget for this project.*

6. Which SCPPA generation and transmission assets does SCPPA operate and maintain?

RESPONSE: *SCPPA does not directly operate or maintain any of its projects, but handles these duties through agreements, primarily using the largest project participant; i.e., SCPPA does not have any operating personnel directly on staff.*

7. Approximately how many SCPPA full-time equivalent employees (FTEs) are involved in operations and maintenance?

RESPONSE: *None directly involved in operations.*

8. Which generation and transmission engineering and construction projects are SCPPA managing directly?

RESPONSE: *None*

9. Approximately how many SCPPA FTEs are involved in engineering and construction?

RESPONSE: *None*

10. What is the approximate SCPPA FTE level of effort for Member cooperative efforts like joint service contracts and collaboration forums?

RESPONSE: *10 (ten)*

11. In “Additional Requirements for the Proposal,” is Number 7, “Supplier Diversity,” a requirement? That is, must proposals include 15 percent MBE and 7 percent WBE to be considered responsive? How will responses relevant to this topic be evaluated?

RESPONSE: *There is no quota requirement as such, but proposers must make a good faith effort to meet the stated MBE/WBE goals. The supplier diversity requirement is intended to be consistent with the supplier diversity requirement of the Los Angeles Department of Water and Power (LADWP), SCPPA’s largest member. Proposers may find further information by contacting the LADWP’s Purchasing Division at (213) 367-2252 or by visiting the LADWP website at www.ladwp.com/ladwp/faces/ladwp/partners/p-vendorsandbidders/p-vb-contractcompliance.*

12. With respect to resource procurement, could you provide a brief description of the processes used today to identify future resource needs of individual members, to identify and select specific joint projects to meet the individual and aggregate needs, and to determine how participation in such projects will be allocated? What level of consent is required for joint action? If the information is contained in SCPPA’s organizational and governance documents, please provide.

RESPONSE: *Resource procurement needs are determined by each member for its system. SCPPA attempts to aggregate those needs to determine project commonality that could be prospects for joint participation. Remember, SCPPA is a “cafeteria-style” Joint Powers Authority (JPA). Members are in projects by choice if it makes sense for them. All project participation is composed of willing participants and the project shares are determined by the amount of Megawatts each participant contracts to SCPPA for in the Participation Agreement for that project. Notice that SCPPA has an*

ongoing Request for Proposals for Renewable Energy Projects that represents the renewable procurement needs of the members on a joint basis.

13. Could you describe (1) the categories of functions that are performed exclusively by individual members for individual members, (2) the categories of functions that are performed for the members by SCPPA exclusively on a collective basis, (3) the categories of services provided by consultant's and contractors, and (4) the categories of functions that are performed in part by individual members and in part by SCPPA?

RESPONSE: As described elsewhere in these answers, SCPPA can become involved in any project or program or activity that a group of members (cafeteria-style) would like to pursue. The staffing for the effort can be a combination of member staff, SCPPA staff and outside consultants depending on the effort. SCPPA has historically and continues to operate with a fairly low FTE staffing level.

14. Who produces the research and analytical work product that brings together the member needs, regulatory mandates, resource opportunities, as well as reliability, efficiency and cost considerations used by SCPPA members to make resource procurement decisions?

RESPONSE: As much as possible SCPPA coordinates these efforts and the work is performed by member staff, SCPPA staff or consultants, depending on the work involved.

15. How is funding of SCPPA operations allocated among members?

RESPONSE: It depends on the nature of the operations but in most cases it is on a proportional basis for those involved; i.e., we are "cafeteria-style" where members can chose to participate in projects or services or not and those who do pay on a proportional basis. For example, in a generation project, costs are proportioned on the amount of capacity in Megawatts for each participant.

16. What strategic planning services are currently provided to SCPPA? And how do those efforts impact the work contemplated under this RFP?

RESPONSE: Each member does the strategic planning for their individual utilities themselves. The SCPPA strategic planning effort is for the joint services provided by the joint action agency.

17. Does SCPPA consider implementation and organizational change to be part of this Strategic Planning effort?

RESPONSE: This is somewhat a generic question but we want the effort, recommendations and results to be sufficient to successfully implement the plan.