



SOUTHERN CALIFORNIA PUBLIC POWER AUTHORITY

Request for Proposals for Energy Exchange Services

RFP Posting Date: August 28, 2012

Response Deadline: September 10, 2012 by 4:00 p.m. PDT

The Southern California Public Power Authority ("SCPPA") is hereby soliciting competitive proposals for energy exchange services on behalf of its member municipal utilities for intermittent and renewable energy projects.

Background

SCPPA, a joint powers authority and a public entity organized under the laws of the State of California, was created pursuant to the California Joint Exercise of Power Act found in Chapter 5 of Division 7 of Title 1 of the Government Code of the State of California, and through the SCPPA Joint Powers Agreement for the purpose of planning, financing, developing, acquiring, constructing, operating and maintaining projects for the generation or transmission of electric energy.

In addition, SCPPA has the ability to enter into professional, technical, financial and other services agreements, at the request of and for the benefit of its Members, to coordinate and facilitate collective project efforts among its Members to render a more efficiency process through which the Members can acquire desired services. Any such potential services agreement entered into by SCPPA, pursuant to this RFP, may be directly utilized by any interested SCPPA Member to serve its respective utility. The services pursuant to such an arrangement would be directly requested and approved by the individual member utility and the invoice for the services would be managed by SCPPA.

Membership of SCPPA consists of eleven cities and one irrigation district, which supply electric energy within Southern California, including the municipal utilities of the cities of Anaheim, Azusa, Banning, Burbank, Cerritos, Colton, Glendale, Los Angeles, Pasadena, Riverside, Vernon, and the Imperial Irrigation District ("Members").

SCPPA is governed by its Board of Directors, which consists of representatives from each of its Members. The management of SCPPA is under the direction of an Executive Director who is appointed by the Board.

Scope of Services

1. The respondents should propose programs designed to meet the following objectives beginning January 1, 2013:
 - Receive wind energy at an agreed Point of Integration (POI).
 - Schedule energy delivery and issue all applicable E-Tags.
 - Deliver fixed blocks of energy at an agreed SCPPA Point of Delivery (POD).
 - Reconcile energy and (re-)bundle with applicable Renewable Energy Credits (supplied by SCPPA) to be as concurrent as possible and comply with applicable regulations and reporting requirements.
 - Manage all required transmission rights, integration charges and associated tariffs.
2. Proposals will be for the project as outlined in Table 1.

Table 1: Renewable Project for which Energy Exchange Service is Requested

Project	Maximum Term (yrs)	Maximum Capacity (MW)	Expected Average Capacity Factor	Expected Average Capacity (MW)	Expected Average Energy (GWh/yr)	Point of Integration (POI)	BPA Point of Delivery	Available SCPPA Transmission
1	15	50	36%	18.05	158.118	Harvalum (BPA)	NW Market Hub	Yes

3. The respondent will transmit all of the power in Table 1 above from the BPA Point of Delivery to the SCPPA POD at the Northern Oregon Border (NOB).
4. For the project in Table 1, SCPPA has transmission rights from the POI to the NW Market Hub up to the project maximum capacity that would be assigned to the respondent to conduct the requested transmission services.
5. SCPPA may introduce additional Projects with different POIs as identified in Table 1.
6. SCPPA may allow additional SCPPA PODs for a small portion of the energy. (Possible other SCPPA PODs include Mead, COB, Marketplace or other locations as requested by the SCPPA Member utilities.)
7. Pricing shall be offered as a cost per megawatt-hour of energy (\$/MWh) delivered at the SCPPA POD.
8. The anticipated average monthly production at POI for the project in Table 1 is shown in Table 2.

Table 2: Estimated Average Monthly Production in GWh

Project	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
1	9.682	8.293	12.054	13.049	16.360	15.233	16.107	13.616	11.154	11.566	10.366	9.013	146.493

9. Assumptions:

- SCPPA will provide day ahead and hour ahead estimates according to the WECC protocol (plus fifteen minutes for hourly data), of the expected Project energy, including access to the hourly facility wind forecaster/scheduler. The final forecast for scheduling will be provided by SCPPA thirty (30) minutes before the hour.
- Delivery shall be WSPP Schedule C, Firm subject to Liquidated Damages, delivered in fixed blocks (shapes to be negotiated).
- “On-Peak” shall be defined as HE 0700 through HE 2200 PPT (16 hrs/day) Monday through Saturday, except for NERC Holidays.
- All Environmental Attributes associated with the Project shall be ultimately retained by SCPPA.
- Contractor shall work with SCPPA to assure compliance with existing and potential future changes to applicable Commission and Regulatory agency guidelines and standards throughout the Term of the agreement.
- NW Market Hub is defined as the composite point of delivery including Columbia, Midway, Sickler, Valhalla, and/or Vantage substations pursuant to the BPA Open Access Transmission Tariff and the PTP-06 rate schedule (or successor).
- Table 1 reflects the expected average energy per year (158.118 GWh/yr) based on a capacity factor of 36% for the wind farm. Table 2 is the estimated average monthly production of the wind farm based on the wind trend in the area, which totals 146.493 GWh per year. Both of these numbers are estimates, and the actual production of the wind farm may fall within both numbers. The true up period at the end of the year will reconcile all of the actual energy, annually.

Proposal Submission Required Elements

1. **Transmittal Letter:** A brief statement of the Respondent's understanding of the work to be done and commitment to perform the work as scheduled including a summary of exceptions taken to the request for proposal requirements, statement of work, specifications, and reference to any proposed contractual terms and conditions required by the proposer. An officer authorized to bind must sign the proposal on behalf of the proposer and must include the following declarations on the Transmittal Letter:

“This proposal is genuine, and not sham or collusive, nor made in the interest or in behalf of any person not herein named; the proposer has not directly or indirectly induced or solicited any other proposer to put in a sham bid, or any other person, firm or corporation to refrain from submitting a proposal; and the proposer has not in any manner sought by collusion to secure for themselves an advantage over any other proposer.”

2. **Applicant Information:** Provide legal name of the company, physical street address, e-mail address, telephone, name and title of individuals authorized to represent the Respondent.
3. **Term:** Three years, with automatic renewal, and one-year termination provision for SCPPA.
4. **Proposal:** Provide a description of the proposed project, how it meets each of the objectives of this request for proposals, a detailed description addressing all of the Scope of Services, as well as any tasks, task elements and/or functions that are not part of the proposal.

5. **Options:** Provide option pricing, at minimum, for the following three scenarios:

- Option 1: Delivery of flat 24/7, 18 MW, through a 12 month period, for three years.
- Option 2: Delivery of a flat 24/7, 26-27 MW, March through October, and 0 MW November through February, for three years.
- Option 3: Delivery of a flat 24/7, 24 MW, March through October, and 0 MW November through February, for three years,

and;

Delivery of on-peak 16/6, 4-5_MW, March through October, and 0 MW November through February, for three years.

6. **Fees:** SCPPA is interested in discovering the Respondent's qualifications and pricing to make an informed decision and proceed to more specific negotiations. Pricing should be made based on good faith estimates of the requirements defined in this request for proposals. Detail specific examples or estimates of the fees. Describe how the fees will be determined. Prior to contract award, the successful bidder shall supply a detailed breakdown of the applicable overheads and fringe benefit costs that are part of the labor rates and other direct costs associated with the services to be performed.

7. **Timeline:** Provide a timeline for transaction development and implementation for each potential project, Member participation, and any other natural subdivisions of work applicable to this contract.

8. **Experience:** Respondent will clearly identify project participants and management team.

- a. Describe your firm's experience as may be applicable to this request for proposals, your organizational structure, management qualifications, and other contract-related qualifications, including number of years firm has been in business.
- b. Specify key employees and describe their qualifications, experience and duties related to this request for qualifications, including the office location(s) where work will be performed.
- c. Provide a commitment statement for the retention and use of key employees as proposed, their availability to initiate and sustain the proposal, as well as planned supplemental employees if key personnel are not available to assure project delivery.
- d. State whether proposer will use subcontractors to perform services pursuant to the contract. Should the use of subcontractors be offered, the proposer shall provide the same assurances of competence for the subcontractor, plus the demonstrated ability to manage and supervise the subcontracted work. Subcontractors shall not be allowed to further subcontract with others for work. The provisions of any contract resulting from this RFP shall apply to all subcontractors in the same manner as to the proposer.
- e. Respondent shall indicate any and all pending litigation that could affect the viability of respondent's proposal, continuance of existing contracts, operation or financial stability.

- f. Describe whether the proposer has, within the last five years, rendered any service to SCPPA or to any of SCPPA's Members, either as a contractor or subcontractor, either under the current proposer's name or any other name or organization. If so, please provide details (status as prime or subcontractor, brief description of the contract, contract start and end dates, the contract administrator name, and total actual contract expenditures).
- g. If the proposer has not rendered any service within the last five years to SCPPA or to any of SCPPA's Members, then please provide references over that period with the requested details described above including the counterparty for which services were provided.
- h. Identify existing projects or programs which respondent developed and/or operates.
- i. Describe relevant program development and implementation experience, approach, and provide a list of references for similar projects completed.
- j. Identify expectations from customer including requirements definition, strategy refinement, and staffing requirements to support implementation methodology.

Proposal Submission Delivery Requirements

There will be no initial proposer's conference associated with this request for proposals. Clarification questions may be addressed to Julie Felipe at jfelipe@scppa.org.

One (1) hard copy of your response, including a transmittal letter of authentic offer with wet-ink authority signature, and any supporting documentation should be delivered prior to 4:00 p.m. PST on September 10, 2012 to:

Attention: Manager of Energy Systems
Southern California Public Power Authority
1160 Nicole Court
Glendora, CA 91740

One electronic copy of your proposal should also be delivered to the address above, preferably on a CD or USB flash drive, or alternately e-mailed to jfelipe@scppa.org.

No contact should be made with the Board of Directors, committees or working group representatives, or SCPPA Participating Members concerning this request for proposals.

All information received by SCPPA in response to this request for proposals is subject to the California Public Records Act and all submissions may be subject to review in the event of an audit.

Proposal Terms and Conditions

- 1. SCPPA reserves the right to cancel this RFP at any time, reject any and all proposals and to waive irregularities.
- 2. SCPPA shall determine at its sole discretion the value of any and/or all proposals including price and non-price attributes.

3. Proposals may be sub-divided or combined with other proposals, at SCPPA's sole discretion.
4. SCPPA shall perform an initial screening evaluation to identify and eliminate any proposals that are not responsive to the request for proposals, do not meet the minimum requirements set forth in the request for proposals, are clearly not economically competitive with other proposals, or are submitted by respondents that lack appropriate creditworthiness, sufficient financial resources, or qualifications to provide dependable and reliable services.
5. SCPPA reserves the right to submit follow up questions or inquiries to request clarification of information submitted and to request additional information from any one or more of the respondents.
6. SCPPA reserves the right, without qualification and in its sole discretion, to accept or reject any or all proposals for any reason without explanation to the respondent, or to make the award to that respondent, who, in the opinion of SCPPA, will provide the most value to SCPPA and its customers.
7. SCPPA may decline to enter into any potential engagement agreement or contract with any respondent, terminate negotiations with any respondent, or to abandon the request for proposal process in its entirety.
8. SCPPA reserves the right to make an award, irrespective of price or technical ability, if SCPPA determines that to do so would result in the greatest value to SCPPA and its Members.
9. Those respondents who submit proposals agree to do so without legal recourse against SCPPA, its Members, their directors, officers, employees and agents for rejection of their proposal(s) or for failure to execute or act on their proposal for any reason.
10. SCPPA shall not be liable to any respondent or party in law or equity for any reason whatsoever for any acts or omissions arising out of or in connection with this request for proposals.
11. SCPPA shall not be liable for any costs incurred by any respondents in preparing any information for submission in connection with this RFP process or any and all costs resulting from responding to this RFP. Any and all such costs whatsoever shall remain the sole responsibility of the respondent
12. SCPPA may require certain performance assurances from proposers prior to entering into negotiations for a proposed project. Such assurances may potentially include a requirement that proposers provide some form of performance security.
13. Either SCPPA collectively or Members individually may respond to, or enter into negotiations for a proposal. SCPPA is not responsible or liable for individual Members interactions with the respondent which are not entirely conducted through SCPPA or at SCPPA's option or election to engage the respondent as defined within the Terms and Conditions herein.
14. Submission of a Proposal constitutes acknowledgement that the Proposer has read and agrees to be bound by the terms and specifications of this RFP and any addenda subsequently issued prior to the due date for a Proposal.

15. Information in this RFP is accurate to the best of SCPPA's knowledge but is not guaranteed to be correct. Proposers are expected to complete all of their due diligence activities prior to entering into any final contract negotiations with SCPPA.
16. SCPPA reserves the right to reject any Proposal for any reason without cause. SCPPA reserves the right to enter into relationships with more than one vendor, can choose not to proceed with any Proposer with respect to one or more categories of services, and can choose to suspend this RFP or to issue a new RFP that would supersede and replace this one.

Additional Requirements for Proposal

1. **Consideration of Responses:** Submitted proposals should be prepared simply and economically, without the inclusion of unnecessary promotional materials. Proposals should be submitted on recycled paper that has a minimum of thirty percent (30%) post-consumer recycled content and duplex copied (double-sided pages) where possible.
2. **Insurance, Licensing, or other Certification:** If selected, the proposer will be required to maintain sufficient insurance, licenses, or other required certifications for the type of work being performed. SCPPA or its Members may require specific insurance coverage to be established and maintained during the course of work and as a condition of award or continuation of contract.
3. **Non-Discrimination/Equal Employment Practices/Affirmative Action Plan:** If selected, the proposer and each of its known subcontractors may be required to complete and file an acceptable Affirmative Action Plan. The Affirmative Action Plan may be set forth in the form required as a business practice by the Department of Water and Power of the City of Los Angeles which is SCPPA's largest Member.
4. **Living Wage Ordinance:** If selected, the proposer may be required to comply with the applicable provisions of the City of Los Angeles Living Wage Ordinance and the City of Los Angeles Service Contract Workers Retention Ordinance. The Living Wage Ordinance provisions are found in Section 10.36 of the Los Angeles City Administrative Code; and the Service Contract Workers Retention Ordinance are found in Section 10.37 of the Los Angeles Administrative Code (SCWRO/LW0).
5. **Prevailing Wage Rates:** If selected, and if the project is funded in any part by resources with such an obligation, the respondent may be required to conform to prevailing wage rates applicable to the location(s) where any work is being performed.
6. **Child Support Policy:** If selected, proposer may be required to comply with City of Los Angeles Ordinance No. 172401, which requires all contractors and subcontractors performing work to comply with all reporting requirements and wage earning assignments and wage earning assignments relative to court ordered child support.
7. **Supplier Diversity:** Proposers shall take reasonable steps to ensure that all available business enterprises, including Women Business Enterprises (WBEs) and Minority Business Enterprises (MBEs) have an equal opportunity to compete for and participate in the work being requested by this

request for proposals. Efforts to obtain participation of MBEs, WBEs, and other business enterprises could reasonably be expected to produce a level of participation by interested subcontractors including 15 percent MBE and 7 percent WBE. SCPPA's Supplier Diversity program is modeled after that of the Los Angeles Department of Water and Power. Further information concerning the Supplier Diversity Program may be obtained from the Purchasing Division of the Los Angeles Department of Water and Power.

8. **SCPPA-Furnished Property:** SCPPA or participating utility drawings, specifications, and other media furnished for the Contractor's use shall not be furnished to others without written authorization from the source agency.

9. **Contractor-Furnished Property:** Upon completion of all work under this Agreement, ownership and title to reports, documents, drawings, specifications, estimates, and any other document produces as a result of the Agreement shall automatically be vested to SCPPA and no further Agreement will be necessary for the transfer of ownership to SCPPA. SCPPA has the sole right to distribute, reproduce, publish, license, or grant permission use all or portion of the deliverable documentation or presentations.

Tentative Schedule

SCPPA RFP for Energy Exchange Services Selection Process	
Schedule of Requirements	Target Date(s)
Issue RFP	August 28, 2012
Responses Due	September 10, 2012 @ 4:00 PM PST
Review of Responses	September 11 – September 25, 2012
Interviews (if necessary)	The week of September 26 -- October 2, 2012 th
Selection of Respondent(s)	October 9 th