



SOUTHERN CALIFORNIA PUBLIC POWER AUTHORITY

Request for Proposals for Compact Fluorescent Light Bulbs, Solid State Lighting and Related Services

Response Deadline: September 27, 2010

The Southern California Public Power Authority (SCPPA) is hereby soliciting competitive proposals for compact fluorescent lights, solid state lighting and related services.

Introduction

SCPPA, a joint powers authority and a public entity organized under the laws of the State of California, was created pursuant to the Government Code of California and a Joint Powers Agreement for the purpose of planning, financing, developing, acquiring, constructing, operating and maintaining projects for the generation or transmission of electric energy.

SCPPA is governed by its Board of Directors, which consists of representatives from each of its Member Agencies. The management of SCPPA is under the direction of an Executive Director who is appointed by the Board.

Member Agencies consist of eleven cities and one irrigation district which supply electric energy within Southern California, including the municipal utilities of the cities of Anaheim, Azusa, Banning, Burbank, Cerritos, Colton, Glendale, Los Angeles, Pasadena, Riverside, and Vernon, and the Imperial Irrigation District (Member Agencies).

Member Agencies are Publicly Owned Utilities (POUs), governed by their respective cities (or district). Member Agencies have decided to join together for the purpose of buying compact fluorescent lights and/or solid state lights in large quantities.

The Public Benefits Committee (PBC) is an active working group within the SCPPA organization, the main goal of which is to assist the members. This group has representation from all twelve of the Member Agencies, and meets once a month. It is through this group that programs and campaigns are created in order for their customers to receive guidance and support. A current PBC program makes possible the distribution of energy efficient light bulbs for their homes and or business.

Proposal Submission Delivery Requirements

Only one (1) hard copy of your response, including a Transmittal Letter of authentic offer with wet-ink authority signature, and any supporting documentation may be delivered at any time prior to the end of business day on September 27, 2010 to:

Southern California Public Power Authority
225 S. Lake Avenue, Suite 1250
Pasadena, California 91101

One electronic copy of your proposal should also be delivered as above, by CD or USB flash drive, or alternately e-mailed to dwalden@scppa.org.

Clarification questions may also be addressed to David Walden at dwalden@scppa.org, (626) 793-9364; fax 793-9461.

SCPPA will not entertain speculative or research proposals.

No contact should be made with the Board of Directors, Committee Members, or SCPPA Member Agencies concerning this request for proposals.

All information received by SCPPA in response to this Request for Proposals is subject to the California Public Records Act, and all submissions may be subject to review in the event of an audit.

Proposal Submission Required Elements

- 1. Transmittal Letter:** A brief statement of the Contractor's understanding of the work to be done and commitment to perform the work as scheduled including a summary of exceptions taken to the RFP requirements, statement of work, specifications, and reference to any proposed contractual terms and conditions required by the Contractor. An officer authorized to bind must sign the proposal on behalf of the Proposer and must include the following declarations on the Transmittal Letter:

"This proposal is genuine, and not sham or collusive, nor made in the interest or in behalf of any person not herein named; the proposer has not directly or indirectly induced or solicited any other proposer to put in a sham bid, or any other person, firm or corporation to refrain from submitting a proposal; and the proposer has not in any manner sought by collusion to secure for themselves an advantage over any other proposer."

- 2. Applicant Information:** Provide legal name of the company making the proposal, physical address, e-mail address, telephone, name and title of individuals authorized to represent the proposer.

3. Scope of Services:

- a. Vendor to provide Compact Fluorescent Lamps that meet the following criteria:
 - i. Size: Small enough to fit in most lamps and/or fixtures. Measured Overall Length close to or less than five inches.
 - ii. Shape: The SCPPA Member Agencies are interested in eight specific types of CFLs. The types are:

Type	Base	Lumens
Spiral	E-26	>800
Mini Spiral	E-12	<800
3U	E-26	>800
Mini 3U	E-12	<800
4U	E-26	>800
Mini 4U	E-12	<800
Globe	E-26	>800
A- Type	E-26	>800
Candelabra	E-12	<300

- iii. Please provide Energy Star reference for each bulb as proposed
 - iv. Please supply proof UL and FCC listing for residential use
 - v. Please specify warranty of two years or greater
 - vi. Please detail color at least 2,700 K
 - vii. Please describe labeling in terms of information on recycling, disposal, and the use of mercury in the product
 - viii. Electronic ballast

- b. Vendor to provide specification for their LED light bulbs and how they will compare to the criteria of Energy Star that will take place on August 31, 2010. The Committee is interested in bulbs that meet the following criteria for residential use:
 - i. Base type: Screw in
 - ii. Please provide copy of UL listing
 - iii. Provide sample of light
 - iv. Provide copy of photometric sheets
 - v. LED chips not to be driven more than 80%
 - vi. Must have aluminum heat sink
 - vii. Five-year warranty
 - viii. Manufactured in United States

- c. Please provide pricing for different quantity breaks for each specific types of bulbs. The quantity breakdown should be:

Quantity
<1,000
1,000
5,000
10,000
>10,000

- i. Within each pricing range, please detail any extra charges for the additional use of custom logos, individual packaging, group packaging, mail and delivery to zip code 91101.
 - d. The package may contain either one or two CFLs bulbs (depending on the committee's preference).
 - e. SCPPA Member Agencies are also interested in soliciting online and print catalog sales options. The online and print catalog will provide with efficient listings options for sale. Please provide proposals for one or more different online and print catalog options that your company could provide to the SCPPA Members.
 - f. Vendor is welcome to provide pricing for additional options that would benefit the members.
 - g. Please provide sample products with your response so that it may be evaluated.
- 4. Experience:** Respondent will clearly identify project participants and management team including identification of those responsible for delivery.
- a. Describe your firm's organizational structure, management qualifications, and service territory
 - b. Respondent shall indicate any and all pending litigation that could affect the viability of respondent's proposal or respondent's financial stability.
 - c. Identify existing projects which respondent developed and/or operate. Provide a list of references for similar services, including a contact person, phone number and address.
 - d. State whether Consultant will use subcontractors to perform services pursuant to the contract. Should the use of subcontractors be offered, the Consultant shall provide the same assurances of competence for the subcontractor, plus the demonstrated ability to manage and supervise the subcontracted work. Subcontractors shall not be allowed to further subcontract with others for work on this program. The provisions of this contract shall apply to all subcontractors in the same manner as to the Respondent.

Proposal Terms and Conditions

1. SCPPA desires to enter exclusive negotiations with the proposer once selected as may be defined through a signed Letter Of Intent (LOI) and defined term.
2. SCPPA shall determine at its sole discretion the value of any and/or all proposals including price and non-price attributes.
3. Proposals may be sub-divided or combined with other proposals, at SCPPA's sole discretion.
4. SCPPA shall perform an initial screening evaluation to identify and eliminate any proposals that are not responsive to the RFP, do not meet the minimum requirements set forth in the RFP, are clearly not economically competitive with other proposals, or are submitted by respondents that lack appropriate creditworthiness, sufficient financial resources, or qualifications to provide dependable and reliable services.
5. SCPPA may entertain or eliminate proposals immediately upon receipt or at any future time if not clearly defined in the proposal as the end of the period of offer.
6. SCPPA reserves the right, without qualification and in its sole discretion, to accept or reject any or all proposals for any reason without explanation to the respondent, or to make the award to that respondent, who, in the opinion of SCPPA, will provide the most value to SCPPA and its Member Agencies.
7. SCPPA may decline to enter into a power purchase arrangement or any other agreement or contract with any respondent, terminate negotiations with any respondent, or to abandon the RFP process in its entirety.
8. SCPPA reserves the right to make an award to the other than the lowest price offer or the proposal evidencing the greatest technical ability or other measure if SCPPA determines that to do so would result in the greatest value to SCPPA and its Member Agencies.
9. Those respondents who submit proposals agree to do so without legal recourse against SCPPA, its members, and their directors, officers, employees and agents for rejection of their proposal(s) or for failure to execute or act on their proposal for any reason.
10. SCPPA shall not be liable to any respondent or party in law or equity for any reason whatsoever for any acts or omissions arising out of or in connection with this RFP.
11. Respondent shall be liable for all its costs and SCPPA shall not be responsible for any respondent's costs incurred to prepare, submit, or negotiate its proposal, a contract or for any other activity related thereto.
12. SCPPA may require certain performance assurances from bidders prior to entering into detailed negotiations for a proposed project. Such assurances may include requiring the bidder to post a performance bond.
13. Either SCPPA collectively or Member Agencies individually may respond to, or enter into negotiations for a proposal. SCPPA is not responsible or liable for individual Member Agency interactions with the respondent, which are not entirely contained within SCPPA's option or election to engage the respondent as defined within the Terms and Conditions herein.

Additional Requirements for Proposal

1. **Consideration of Responses:** Submitted proposals should be prepared simply and economically, without the inclusion of unnecessary promotional materials. Proposals should be submitted on recycled paper that has a minimum of thirty percent (30%) post-consumer recycled content and duplex copied (double-sided pages) where applicable.
2. **Insurance:** If selected, the proposer will be required to maintain sufficient insurance for the type of work being performed. SCPPA or its Member Agencies may require specific insurance coverage to be established and maintained during the course of work and as a condition of award or continuation of contract.
3. **Non-Discrimination/Equal Employment Practices/Affirmative Action Plan (AAP):** If selected, the proposer and each of its known subcontractors may be required to complete and file an acceptable Affirmative Action Plan. The Affirmative Action Plan may be set forth in the form required as a business practice by the Department of Water and Power of the City of Los Angeles which is SCPPA's largest member.
4. **Living Wage Ordinance:** If selected, the proposer may be required to comply with the applicable provisions of the City of Los Angeles Living Wage Ordinance and the City of Los Angeles Service Contract Workers Retention Ordinance. The Living Wage Ordinance provisions are found in Section 10.36 of the Los Angeles City Administrative Code, and the Service Contract Workers Retention Ordinance are found in Section 10.37 of the Los Angeles Administrative Code (SCWRO/LW0).
5. **Davis Bacon Act:** Depending on the source of funds used, the proposer may be required to pay prevailing wages on public works projects and comply with the Davis-Bacon Act. Specifically, federally assisted programs under the American Recovery and Reinvestment Act (ARRA) must include provisions for paying workers on-site no less than the locally prevailing wages and benefits paid on similar projects.
6. **Child Support Policy:** If selected, proposer may be required to comply with City of Los Angeles Ordinance No. 172401, which requires all contractors and subcontractors performing work to comply with all reporting requirements and wage earning assignments and wage earning assignments relative to court ordered child support.
7. **Supplier Diversity:** Proposers shall take reasonable steps and demonstrate a Good Faith Effort to ensure that all available business enterprises, including Women Business Enterprises (WBEs) and Minority Business Enterprises (MBEs) have an equal opportunity to compete for and participate in the work being requested by this RFP. Efforts to obtain participation of MBEs, WBEs, and other business enterprises could reasonably be expected to produce a level of participation by interested subcontractors including 15 percent MBE and 7 percent WBE. SCPPA's Supplier Diversity program is modeled after that of the Los Angeles Department of Water and Power. Further information concerning the Supplier Diversity program may be obtained from the Purchasing Division of the Los Angeles Department of Water and Power.